**Matthew J.S. Solano**

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**OBJECTIVE**

|  |  |  |  |
| --- | --- | --- | --- |
| **SKILLS** |  |  |  |
| * Management experience | * Apple Master | * C++ | * Adobe Creative Suite |
| * Team Leader/ developer | * Google Ambassador | * HTML | * Maya |
| * Hard worker | * Fast Learner | * JavaScript | * Microsoft Office |
| * Problem solver | * Excellent Multitasker | * CSS | * macOS |
| * Great attitude * Guest De-escalations | * Great people skills * Detail oriented | * Python * Windows | * Sound Track Pro * Version Control |

To excel within a company that has room for advancement and competitive pay.

# EXPERIENCE

## Apple

*Technical Specialist / Rancho Cucamonga, CA 9/2018-Current*

Creating unique experiences offering all of apple with all available products and services in order to create a journey unlike any other. Troubleshooting and diagnosing devices with customers concerns while aiming to exceed all expectations, unlocking creativity and inspiring innovation in our guests as well as in our team. Daily challenging ourselves to grow and strive for excellence.

## Marketsource

*Wireless Manager / Fontana, CA 8/2016-9/2018*

Creating an excellent guest experience by maintaining a comfortable and professional

environment, maximizing sales, teaching sales techniques, selling and educating guests

about all products and services with AT&T, Sprint, Verizon, and Direct TV. Apple

Master and Google Ambassador trained tasked with training teams with apple and

google operating systems and products.

## Suncrest

*Sales Area Manager / Ontario, CA 6/2016-8/2016*

Driving sales by acquiring new customers for solar power management systems,

delivering a high standard of customer service to current and future customers, giving

presentations and breaking down personal sales analysis by appointment.

## MTE Consulting

*Sales Rep Lead / Rancho Cucamonga, CA 3/2016-6/2016*

Acquired new customers for Frontier Communications, upgraded customer’s lines,

trained entry level reps in the systems and field, interviewed new prospects, managed

my team for consistency in sales, set weekly goals for my team.

## Target

*Electronics Team Member / Fontana, CA 8/2012 –4/2016*

Team leader, wide array of electronics dept. knowledge, organizing and kept the store

clean, driving sales, cashiering, stocking, customer service, ad setup & take down,

promotions, brand leader, guest service leader, price accuracy, backroom duties.

# EDUCATION

**Chaffey College / Rancho Cucamonga, CA** *6/2015-2017*

* *Associates of Science in Computer Information Systems*
* *Associates of Arts in Business & Technology*
* *Associates of Arts in Arts & Humanities*